



Senior Scientist

Description:

Do you want an opportunity to show your scientific creativity? Interested in developing products rooted in biosciences from the ground up? Want to work with multi-disciplinary coworkers to solve health and environmental problems? Then Guild BioSciences may be the right place for you. Guild BioSciences is the bioscience technology development division of Guild Associates. Guild BioSciences develops biologically oriented products for dynamic high-impact applications. We are seeking experienced candidates with strong research capabilities and innovative approaches to drive the development of new biologically inspired products. The Senior Scientist will be responsible for conducting high quality research, acquiring externally funded grants, managing projects, engaging with a multi-disciplinary staff to provide support for current and future R&D projects, and transitioning research into marketable products.

Education/Experience:

The candidate must have a PhD in microbiology or molecular biology. Candidate must have **demonstrated** experience **winning** government grants/contract, preferably Phase II SBIRs. Experience in working with industrial partners under tight timeline and pressure to meet milestones is also desirable. Alternatively, demonstrated experience developing technologies for research community that are **currently marketed** is also a valuable capability.

Prior experience with infectious diseases, large-scale fermentations and/or diagnostic/detection technologies is advantageous.

Requirements:

- Strong record of research accomplishments and transitioning this research into successful products.
- Strong experience in writing and winning federal proposals/grants from agencies such as NIH, DoD, USDA, DOE (e.g. SBIR, BAA, R21), and/or a history of revenue generation from industrial customers.
- Experienced project manager with ability to interface with technical staff and executive leadership.
- Extensive research experience with microbial pathogens, diagnostic development; and experience with FDA approval processes.
- Strong team-player, self-motivated, self-directed, and action oriented; able to learn quickly and adapt; demonstrates strategic thinking and analytical skills.

- Strong written and verbal communication skills and interpersonal capabilities that foster collaborative R&D internally and externally.
- Excels at interacting with customers and presenting research.

Status: Guild Associates, Inc. is a drug-free workplace in compliance with the Drug-Free Workplace Act and an Equal Employment Opportunity/Affirmative Action Employer.

Application process:

Interested candidates should send the following information to bmcginty@guildassociates.com:

- Curriculum vitae
- Cover letter which summarizes qualifications and experience